

EXHIBIT 1

ALFA INGENIUM 6.3 TABLES CONVERSION DECISIONS Schedule B.3
(as of 2/20/02)

Policy/Coverage		Coverage Client Information		Company ID Policy ID Coverage Number Client Relationship Type Client ID		9		17		10		80		1		LPADCLT Group Life		BT		2/13/02	
13	Policy/Coverage	CVGC																			
14	Policy/Coverage	CVGD	Coverage Duration Information		Company ID Policy ID Coverage Number Coverage Duration																
15	Policy/Coverage	RL	Client / Policy Relationship Info		Company ID Client ID System ID System Reference ID Relationship Type Code																
16	Policy/Coverage	QT	Immediate Annuity Quote Info		Company ID Quote Code Quote Number																
17	Policy/Coverage	EHST	Enhancement History Info		Company ID Policy ID Coverage Number Enhancement Date																

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18	Policy/Coverage	PHST	Policy / Coverage Change History Info	Company ID Policy ID Effective Date Sequence Number	13	1) This Ingenium table is used to facilitate automatic under / redo processing. For example, if a face amount was changed on a certain date, the system would keep track of that in this table so that premium calculations would automatically take that into account when reversing back prior to the face change. 2) Fixed UL - LAPE & VSAM files LFEFL connect all need space estimates for Mr. Harper. One record per policy per year. Will need to convert some data from these files to policy history file. (Lund balance is stored for each transaction). No adjusting fix (199) after 24 (Wang Conversion) New adjusting entries in Ingenium will only come from restatement with gap. 3) Flexible UL - LAPE and VSAM files LFEFL connect all ADVANTAGE to provide space estimate. One record per policy per year. Will need to convert some data from these files to policy history file. - Lund value only stored as of last transaction and prior anniversary but not for prior transactions (Lund balance is there in copybook but not populated. No adjusting transactions (199) after		EF - BASE ULF - BASE	BT	2/13/02
19	Policy/Coverage	AMEX	Amendments / Exclusions Info	Company ID Policy ID Recent Type Code Sequence Number	13	1) This Ingenium table is used to attach amendments and exclusions to a policy. 2) This table may not have to be populated in the conversion, but it may be populated as new policies are entered into Ingenium. 3) Is there any amendment/exclusions data that should be converted into this table? Yes.	LPNH-CHND LPNBCHT/AMD	BT	2/13/02	
20	Policy/Coverage	BNDV	Bonus/Dividend	Company ID Policy ID Coverage Number Bonus/DIV Type Code Bonus/DIV DT Number Bonus/DIV Sequence #	13	1) This table contains dividend annual bonus and terminal bonus activity.	ADDER I ADDER II	BT	2/13/02	
21	Policy/Coverage	SPND	Suspended Policy Control Info	Company ID Policy ID	10	1) In the Ingenium system, if a policy is "suspended", no further processing will take place (billing, etc.) until the policy is fixed and unsuspended. When a policy is suspended, some of the policy and coverage table entries are copied into separate tables (SPOL, SPDC, SPOW, SCVA, SCVA, SCVC). 2) Is there similar "suspended" status in the CFO etc. system? Yes 3) Should any of the Ingenium suspended tables be populated by conversion programs for those suspended policies on the day the conversion takes place, or should policies be manually suspended after the conversion? Manually suspend after conversion.		BT	2/13/02	
22	Policy/Coverage	SPOL	Suspended Base Policy Info	Company ID Policy ID	246	See comments under SPND table.		BT	2/13/02	
23	Policy/Coverage	SPDC	Suspended Policy Client Info	Company ID Policy ID Relationship Type Client ID	10	See comments under SPND table.		BT	2/13/02	

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Table Number	Table Name	Table Description	Table Fields	Table Comments	Table Status	Table Date
24	Policy/Coverage	SPDOW	Suspended Policy/Agents	See comments under SPDOW table.	1) Do not mechanically populate this ingetium table.	BT 2/13/02
25	Policy/Coverage	SCVG	Suspended Base Coverage Info	See comments under SPDOW table.	1) Do not mechanically populate this ingetium table.	BT 2/13/02
26	Policy/Coverage	SCVA	Suspended Coverage/Agent Info	See comments under SPDOW table.	1) Do not mechanically populate this ingetium table.	BT 2/13/02
27	Policy/Coverage	SCVC	Suspended Coverage Client Info	See comments under SPDOW table.	1) Do not mechanically populate this ingetium table.	BT 2/13/02
28	Policy/Coverage	EX	Exemption Test Info (Canadian)	1) This table supports Canadian taxation requirements.	1) Do not mechanically populate this ingetium table.	BT 2/13/02
29	Policy/Coverage	REGC	Registered Contribution Info (Canadian)	1) This table supports Canadian taxation requirements.	1) Do not mechanically populate this ingetium table.	BT 2/13/02
30	Policy/Coverage	REPL	Replacement	1) This ingetium table is used to store info on replacement policies (both internal and external). Notes: used for commissions. Holds policy numbers involved internal/external replacements. 2) Should this table be populated and where would the data come from? Do not populate.	1) Do not mechanically populate this ingetium table.	BT 2/13/02
31	Policy/Coverage	RHSI	RHSI Receipt History Info (Canadian)	1) This table supports Canadian taxation requirements.	1) Do not mechanically populate this ingetium table.	BT 2/13/02
32	Policy/Coverage	THSI	THSI Receipt History	The table contains THSI receipt history information.	1) Do not mechanically populate this ingetium table.	BT 2/13/02
33	Policy/Coverage	TAMH	TAMRA Tax Information (US)	This table contains information used to support the U.S. Technical and Miscellaneous Revenue Act (TAMRA) and associated server-pay processing requirements. Historical information is needed in order to do retrospective processing triggered by face decreases. The information kept in this table may also be required to perform manual calculations for taxable events. Currently there are two files that are never deleted. Recs. For each whole life is no gain computed on distributions. Not enough information on the distribution file to justify converting mechanically? Should this file be handled manually? Defer these questions - need further analysis.	1) Do not mechanically populate this ingetium table.	BT 2/13/02

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34	Policy/Coverage	USIX	US Policy Transfer Event Info	Company ID Tax Year Policy ID Effective Date Sequence Number	26	ALFA hopes to summarize USIX recs in the Interface program in Interface program IRS system. Will not use INGENIUM tax reporting. Will not load USIX records. Will do tax reporting feeds from old and new systems for 2003.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
35	Policy/Coverage new table in 6.3	USRP	U.S. IRS Report	7		This table contains U.S. Internal Revenue Service (IRS) reporting records. They are reports required by the IRS for US contracts. They have several return types including 5498 for contributions, and 1099-R and 1099-DIV for pay outs. Countries other than the U.S. have their own tables to meet government reporting requirements. Will not use INGENIUM tax reporting. Will not load USRP records.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
36	Policy/Coverage	CHLW	Cash Flow Detail Info	Company ID Policy ID Coverage Number Cash Flow Type Code Effective Date Sequence Number	81	This table contains Cash Flow transaction detail information which is used to keep track of financial movements on Guaranteed Investment Accounts (GIA), Daily Interest Accounts (DIA), and equity related products. Fund Systems - UL fund systems and EI (excess interest) ISF (interest sensitive product) fund system referred to as FP-UL. In INGEN, both will be interfaces to CFO. These systems calculate cash values which are stored on CFO. Copybooks indicate that multiple buckets are supported but only one bucket is used. Gain is not credited on these. This is done manually. How will this affect conversion? See comments in FHST table.		BT	2/13/02
37	Policy/Coverage	CFCD	Cash Flow Coverage Info	Company ID Policy ID Coverage Number Cash Flow Type Code Effective Date Sequence Number Allocation Coverage #	13	See comments in CHLW		BT	2/13/02
38	Policy/Coverage	CFAG	Agent Info for Flexible Premium Deposits	Company ID Policy ID Coverage Number Sequence Number	18	This table contains agent information applicable to flexible premium deposit connections. The agent information is detailed from the FPA coverage information but can be overridden at the time of the deposit transaction.		BT	2/13/02
39	Policy/Coverage	CDSA	Cash Destination Activity Info	Company ID Policy ID Activity Type Code Policy Payout Number Effective Date Sequence Number	24	1) This table is used to define where and how money in an investment product with multiple funds (coverages) should be transferred at the end of a specified interest period. Canadian and European investment products might have provisions like this, but US products rarely do. Are there any sophisticated multiple fund investment products where the policyowner specifies where to automatically transfer money to at the end of a specified interest period? No	1) Do not mechanically populate the Ingenium table.	BT	2/13/02

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40	Policy/Coverage	CDSO	Cash Destination Activity Detail Info	Company ID Policy ID Activity Type Code Policy Payout Number Effective Date Sequence Number Allocation Number	21	See comments under CDSA table.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
41	Policy/Coverage	CDSI	Cash Destination Instructions	Company ID Policy ID Activity Type Code Policy Payout Number Effective Date Allocation Number	20	See comments under CDSA table.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
42	Policy/Coverage	DWCD	Deposit Arr/W/Withdrawal Charges	Company ID Policy ID Cash Allocation Code Policy Payout Effective Date Sequence Number Deposit Withdrawal Sequence #	17	See comments under CDSA table.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
43	Policy/Coverage	CAN	Cash Allocation Instruction	Company ID Policy ID Allocation Type Policy Payout Alloc Init Effective Date	8	See comments under CDSA table.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
44	Policy/Coverage	MFSO	Monthly/Quarterly Charges	Company ID Policy ID Effective Date Withdrawal Number Coverage Number	11	This table contains the detail allocation rules associated with a specific Monthly/Quarterly Fund Selection. It is used during monthly processing to allocate the charges across each identified coverage in the specified order. The allocation rules can be any combination of flat amounts and percentages within order number (multiple coverages may be specified within the same order). During monthly processing, funds are withdrawn using the flat amounts first and then by percentage. Do we have to populate this table for any universal life policies? No	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
45	Policy/Coverage	MFSL	Monthly/Quarterly Charges Coverage Order Selection Info	Company ID Policy ID Effective Date	7	This table contains the policy owner's preferences for monthly/quarterly charge withdrawal processing. It is used during monthly processing to determine the order in which identified coverages will be used to fund monthly/quarterly charges. The deduction allocations, which are identified by effective date, order number and coverage, can be specified as a flat amount or percentage. The individual entries associated with this Monthly/Quarterly Fund Selection are stored on the Monthly/Quarterly Fund Selection Detail table. Do we have to populate this table for any universal life policies? No.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02

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56	Policy/Coverage	FS	Fund Investment Coverage Information	Company ID Policy ID Coverage Number Fund ID	14	1) This table contains coverage fund information associated with a specific investment coverage.	1) Do not mechanically populate the Ingenium table.		BT	2/13/02
57	Policy/Coverage	ERTX new table in 6.3	Electronic Funds Transfer Transaction	?		1) This table contains electronic funds transfer transactions. It is used to create the transfer transactions to be sent to a financial institution and to print a register. After processing, the record status becomes historical. Each transfer has an associated accounting transaction. 2) Should this table be populated on conversion? No	1) Do not mechanically populate the Ingenium table.		BT	2/13/02
58	Policy/Coverage	FBND new table in 6.3	Fund Bonus Declaration	?		1) This table contains bonus declarations by fund and subsidiary company. It is similar to the Plan Bonus Declaration table except that it is at the fund level rather than the plan level.	1) Do not mechanically populate the Ingenium table.		BT	2/13/02
59	Policy/Coverage	PDGA new table in 6.3	Pending Deposit Gain Allocation	?		1) This table contains principal and gain amounts by allocation type on pending deposits. These amounts are applied as Policy Gain Allocation Transactions when the policy goes in force. 2) Should this table be populated on conversion?	1) Do not mechanically populate the Ingenium table.		BT	2/13/02
60	Policy/Coverage	PGAL new table in 6.3	Policy Gain Allocation	?		1) This table contains principal and gain transaction and running total amounts by allocation type for policies. Records are generated for each deposit, loan, partial surrender or full policy surrender transaction on a policy. The most common reason for tracking principal/gain amounts is taxation. 2) Should this table be populated on conversion?			BT	2/13/02
61	Policy/Coverage	CATX	Canadian Tax Event Information	n/a	51	This table contains Canadian policy tax event information.	1) Do not mechanically populate the Ingenium table.		BT	2/13/02
62	Policy/Coverage	PSCH	Status Change Information	Company ID Policy ID Timestamp	20	This table contains changes in the status of policies. The changes are printed on a report and then deleted.	1) Do not mechanically populate the Ingenium table.		BT	2/13/02
63	Client	CU	Basic Client Information	Company ID Client ID	67	This table contains the basic client information such as the client's birth date, sex, employment and underlying details.			BT	2/13/02
64	Client	CUA	Client Address Information	Company ID Client ID Group Code Type Code Sequence Number	20	This table contains the client's postal address information. Addresses are divided into three types, primary, secondary and previous. Primary addresses are identified with a type of 'PR'. A client can only have one primary address record. Secondary address types are user defined and can be assigned an effective date and end date. A client may have multiple secondary addresses. Previous addresses are identified with a type of 'PA' and may be system maintained when the primary address is updated.			BT	2/13/02

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65	Client	CLIB	Client Bank Account Info	Company ID Bank ID Bank Branch ID Bank Account ID Client ID	8	1) This table contains client bank account information for use in P/AC billing and in payroll processing. Each entry represents a bank account attached to a client. +G39	LFBNKFL NAAMADR	BT	2/13/02
66	Client	CLIC	Client Contact Information	Company ID Client ID Contact ID Code	6	1) This Ingenium table is used to store telephone numbers in e-mail addresses for clients.		BT	2/13/02
67	Client	CLIF	Client Family History Info	Company ID Client ID Family Relationship CD	14	1) This Ingenium table is used to store family medical history. 2) Is the information stored anywhere in the CFO system? No		BT	2/13/02
68	Client	CLII	Client Income Information	Company ID Client ID Income Effective Date	10	1) This Ingenium table is used to store client wages / income information. 2) Is the information stored anywhere in the CFO system? No		BT	2/13/02
69	Client	CLIO	Client Other Insurance Info	Company ID Client ID Other Ins Type Code Sequence Number	20	1) This Ingenium table is used to store other insurance that a client may already have. 2) Is the information stored anywhere in the CFO etc. system? No		BT	2/13/02
70	Client	CLINC	Client Company Associations	Company ID Client ID Client Co Group Code Client Co Name Type	9	1) This Ingenium table is used to store information about companies that a client is associated with, such as an employer. 2) Is the information stored anywhere in the CFO etc. system? No		BT	2/13/02
71	Client	CLIM	Client Indiv Associates	Company ID Client ID Client Indiv Group Code Client Indiv Name Type Sequence Number	16	This table contains various names of individuals associated with client.	LFASNE LPCLCNL	BT	2/13/02
72	Client	AGTC	Agent / Client Relationship Info	Company ID Agent ID Relationship Type Code Client ID	3	1) This Ingenium table is used to indicate which agent is the mailing, regular and servicing agent for a client. It has nothing to do with commissionable agents, but is used mostly to designate a servicing agent if an insurance company needs an agent to contact a client. 2) Does the CFO system indicate which agent is considered the servicing agent? Use first agent from AGTINT as servicing agent.	AGTINT	BT	2/13/02
73	Client	CH	Client History Detail Info	Company ID Client ID Effective Date Sequence Number	13	1) This Ingenium table is used to store information about when a client was contacted. 2) Is this information stored anywhere in the CFO system?		BT	2/13/02

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ADVANTAGE Consulting Group, Inc.
Data Conversion Specialists

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ADVANTAGE Consulting Group, Inc.
2440 Commonwealth Blvd., Suite 200
Beverly Hills, CA 90210
Tel: 310.277.0000
Fax: 310.277.0001
www.advantagecg.com

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112	Accounting	AC	GL Account Information	Company ID Account Base ID Account Year Code Subsidiary Company ID Account Currency Code Branch/Dept ID Issue Location Code Current Location Code	42	1) The Ingenium base system is delivered with several GL accounts already included. Additional General ledger accounts must be established in the Ingenium system by maintaining AC table entries. If ALFA decides to modify the base system GL account structure, those changes will be made through Ingenium screens. 2) The Ingenium AC table entries also contain account balance information. Does the account balance information need to be converted as of the conversion day, or can it be assumed that all Ingenium accounts will start with a zero balance after the conversion day? Start with zero balance.	1) Do not mechanically populate the Ingenium table. 2) Account Balance to INGENIUM will be a manual process if balances need to be converted.	BT	2/13/02	
113	Accounting	ACTD	Account Description	Company ID Account Description Account Reason Code Account Language Code	7	This table contains Account Descriptions which are stored by account number and accounting reason code. When accounting entries are generated by the system, the appropriate account number and reason code are assigned to the transaction extract. This table is used to provide meaningful descriptions in the user's language, for both accounts and their associated accounting entries.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02	
114	Accounting	ACTX	This table contains accounting entries for the current and prior accounting periods.	Company ID Account transaction part number Account Trans. Inst. ID Date and Time Stamp	37	An accounting entry is created by INGENIUM as financial functions are executed or by the user manually. They have a status of active until they are posted to the account and printed on general ledger reports. At that point, the status becomes historical. Account number translation table will be needed.		LPACMASTR LPACREF	BT	2/13/02
115	Accounting/ Commission	CMIX	This table contains agent commission records.	Company ID Comm transaction part number Comm Trans. Inst. ID Date and Time Stamp	47	A commission record is created by INGENIUM as functions that generate commissions are executed. They have a status of active until they are paid and printed on reports. At that point, the status becomes historical. Each commission record has a corresponding accounting transaction.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02	
116	Accounting/Policy Exhibit (movement)	MVIX	This table contains records tracking changes in risk liabilities for the current period. Records are created when risk coverages are added or removed, and when a face amount changes. The records are extracted periodically to be used by actuaries in assessing total risk	Company ID MVT transaction part number MVT Trans. Inst. ID Date and Time Stamp	37	Records are created when risk coverages are added or removed, and when a face amount changes. The records are extracted periodically to be used by actuaries in assessing total risk	1) Do not mechanically populate the Ingenium table.	BT	2/13/02	

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117	Billing	TA	Turnaround Premium Due Info	Company ID Direct Bill Number	17	1) This Ingenium table is used to validate and apply premiums that are received. When a bill is created, a TA table entry is created. When the premium is received for that bill, the TA table entry is used to make certain that the correct amount has been submitted, and it also uses TA information to split a premium between coverages, if there are more than one. 2) When the conversion occurs, there will be several unpaid bills that were created from the ALFA system, but can the premiums be entered into the Ingenium system? 3) All new bills created from the Ingenium system after conversion will automatically have corresponding TA table entry. Two special cases for ALFA for ADO policies date 10/1 and 11/1 total of 13000 policies (most direct bill). Need follow-up for Bar coding.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
118	Billing	RSTB	Restrict Billing Information	Company ID Policy ID	10	1) Restrict billing functionality in Ingenium stops bills from being created for individual policies, until those policies can be corrected. 2) Is there a similar status type in the CFO system? Yes No conversion at this time.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
119	Billing	SFBL	Special Frequency Billing Info	Company ID Policy ID	15	1) Are there any policies with special frequency billing? No 2) Where would this information be stored? 1) If a policy is suspended, and it has special frequency billing, a SSFB table entry would be created. 2) This is related to #21 - SPND table. Would these table entries need to be populated? No	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
120	Billing	SSFB	Suspended Special Frequency Billing Info	Company ID Policy ID	15	1) If a policy is suspended, and it has special frequency billing, a SSFB table entry would be created. 2) This is related to #21 - SPND table. Would these table entries need to be populated? No	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
121	Billing	CLCR	Client Credit Card Information	Company ID Credit Card Type Credit Card Id Client Id	7	The table contains credit cards attached to a client. Each credit card attached to a client has a sequence number. A specific credit card will be used for billing if the policy billing type is credit card and the sub type on the payor relationship (POLC table) is the sequence number of the credit card.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
122	Billing	CRCD	Credit Card Information	Company ID Credit Card Type Credit Card Id	8	This table contains all credit cards used by INGENIUM for billing. Each credit card is identified by the type (e.g. VISA) and the identifier, and has the holder name and the expiry date. The table is related to Client Credit Card and Credit Card Transaction tables.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
123	Billing	CRIX	Credit Card Transactions	Company ID Credit Card Type Credit Card Id Transaction Date Sequence Number	20	The table contains credit card transactions that have been processed by INGENIUM. A status indicates whether the transaction has been sent to the credit card company, is reconciled with the statement of charges, or is still pending.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
124	Banking Information	BNKA	Bank Account Information	Company ID Bank ID Bank Branch ID Bank Account ID	9			BT	2/13/02

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Table Number	Table Name	Table Description	Table Type	Table Status	Table Date
125	Banking Information	Banking Information Validation	BT	2/13/02	
126	Banking Information	Policy PAC Draw Information	BT	2/13/02	
127	Banking Information	PAC Draw Information	BT	2/13/02	
128	Disbursements	Print Reconcile checks requested	BT	2/13/02	
129	Disbursements	Check Reconciliation Info	BT	2/13/02	
130	Group Processing	GR	BT	2/13/02	
131	Documents	On-line Print Request Info	BT	2/13/02	
132	Documents	Document Token Information	BT	2/13/02	
133	Documents	Comments	BT	2/13/02	
134	Documents	Document Detail Values Info	BT	2/13/02	

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135	Contract Printing	ASMB	Policy Contract Assembly Info	Company ID Contract Assembly ID Subsidiary Company ID Group Location Code Effective Date Sequence Number Record Type Code Record Number	12		1) Do not mechanically populate this Ingenium table.	BT	2/13/02
136	Contract Printing	PF	Face Page Formatting Info	Company ID Page Format ID Language Code Subsidiary Company ID Issue Location Code	11		1) Do not mechanically populate this Ingenium table.	BT	2/13/02
137	Contract Printing	PFLN	Face Page Line Formatting Info	Company ID Document Name Language Code Subsidiary Company ID Group Location Code Line Number	7		1) Do not mechanically populate this Ingenium table.	BT	2/13/02
138	Contract Printing	PW	Face Page Word Formatting Information	Company ID Document ID Language Code Subsidiary Company ID Group Location	19		1) Do not mechanically populate this Ingenium table.	BT	2/13/02
139	Claims	CODI	Coverage Disability Claim Info	Company ID Disability Claim ID Policy ID Coverage Number	14	1) Are disability claims going to be processed in Ingenium? 2) Is there any disability claims data that needs to be converted?	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
140	Claims	DCD	Disability Claim Policy Info	Company ID Disability Claim ID Policy ID	28	See comments under CODI table.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
141	Claims	DCL	Disability Claim Client Info	Company ID Disability Claim ID	16	See comments under CODI table.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
142	Activity Processing	ACNR	Activity Notification	Company ID Activity Notify Collection ID Subsidiary Company ID Location Group ID Activity Notify Type Code Activity Notify Recipient CD	10	This table provides the document for each type of recipient for notifications. The document and recipients depend on the activity and location group. 1) Is the Ingenium activity processing functionality going to be utilized? 2) If so, is there any information that should be mechanically converted from the CFO etc. system? No	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
143	Activity Processing	ACTN	Timing for Notifications	Company ID Activity Notify Collection ID Subsidiary Company ID Location Group Activity Notify Type Code	9	See comments under ACNR table.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
144	Activity Processing	DALG	Diary Activity Log Info	Company ID Policy / Client Code Policy / Client ID Transaction Date Transaction Time Sequence Number Category / Group Code Event Activity Code User ID	20	1) Is there any data in the Alfa systems that needs to be converted for the diary activity log processing? No	1) Do not mechanically populate this Ingenium table.	BT	2/13/02

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145	Activity Processing	DALY	Diary Activity Log Types Info	Company ID Event Activity Code Event Source Code	11	See comments under DALG table.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
146	Activity Processing	PIAB	Policy Automatic Activity Set-up Info	Company ID Activity Type Code	6	See comments under ACNR table.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
147	Activity Processing	PNMS	Policy Notify Messages	Company ID Policy ID Notification Timestamp	14	This table contains messages that are used to notify a user in a department of a situation on a policy that requires manual work. An example is a on-line change to a renewed policy. The messages are printed on reports and then deleted.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
148	Reinsurance	RI	Reinsurance Information	Company ID Record Type Code Policy ID Coverage Number Receipt Sequence Number	62	This table contains reinsurance information for a particular coverage record. Nine reinsurance records are allowed for each coverage.	1) Do not mechanically populate this Ingenium table. Also to create TT records, ACG will provide spreadsheets. This needs to be co-ordinated.	BT	2/13/02
149	Reinsurance	TI	Reinsurance Treaty Information	Company ID Par ID Subsidiary Company ID Smoker Code Assuring Company ID	30	The treaty table is used in the creation of reinsurance records. The treaty table contains default values to be used when a new reinsurance record is created.	1) Do not mechanically populate this Ingenium table. Also to create TT records, ACG will provide spreadsheets. This needs to be co-ordinated.	BT	2/13/02
150	Valuation	VL	Valuation Label Info	Company ID Valuation Label ID	14	1) Is the Ingenium valuation functionality going to be utilized? 2) If so, is there any information that should be mechanically converted from the CFO etc. system?	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
151	Valuation	VS	Valuation Selection Info	Company ID Valuation Selection ID	13	See comments under VL table.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
152	Plan Setup	PIH	Insurance Plan Information	Company ID Plan ID	187	1) It has been decided that no plan information will be converted into Ingenium by ADVANTAGE. Rates will be downloaded by Alfa from the mainframe and added to the Ingenium tables.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
153	Plan Setup	PD	Plan Defaults Information	Company ID Plan ID	67	See comments under PIH table.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
154	Plan Setup	PLAR	Plan Allocation Rule	?		This table contains the allocation types allowed on policies depending on the plan. They are used when a plan requires tracking of principal and gain amounts, usually for taxation.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
155	Plan Setup	PLRT	Plan Rate Porters	Company ID Plan ID Rate Type Code	6	See comments under PIH table.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02
156	Plan Setup	RH	Rate Header Info	Company ID Rate Header ID Effective Date	37	The rate header records will be created manually to define bearing and other rate characteristics.	1) Do not mechanically populate this Ingenium table.	BT	2/13/02

Schedule B 3

ADVANTAGE Consulting Group, Inc.
Data Conversion Specialists

ALFA INGENIUM 6.3 TABLES CONVERSION DECISIONS
(as of 2/20/02)

Schedule B.3

155	Plan Setup	PDI	Policy Dividend Options	Company ID Plan ID	8	See comments under PDI table.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
156	Plan Setup	PLGR	Plan Options by Location Grp	Location Group Code Dividend Option Code Company ID Plan ID	21	See comments under PDI table.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
157	Plan Setup	PGAL	Plan Allocation Rule new table in 6.3	7		1) This table contains the allocation types allowed on policies depending on the plan. They are used when a plan requires tracking of principal and gain amounts, usually for taxation.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
158	Plan Setup	IRTI	Income Replacement Test Info (Canadian)	Company ID Insured Age Occup Class Code Annual Income Amount	12	See comments under PDI table.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
159	Plan Setup	FH	Fund Header Information	Company ID Fund ID	39	See comments under PDI table.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
170	Plan Setup	FR	Fund / Plan Relationship Info	Company ID Plan ID Subsidiary Company ID Location Group ID Fund ID	12	See comments under PDI table.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
171	Plan Setup	FT	Fund Tax 13 Info (Canadian)	Company ID Fund ID Effective Date	13	See comments under PDI table.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
172	Plan Setup	FV	Fund Unit Price Information	Company ID Fund ID Effective Date	12	This table contains fund unit prices. It is keyed by fund and date, so that a historical record of prices is maintained. If there is more than one unit type in a fund, then the prices for each unit type are stored on one record for the associated effective date. See comments under PDI table.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
173	Plan Setup	FX	Fund / Plan Extension Info	Company ID Plan ID	35	See comments under PDI table.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
174	Plan Setup	LGAS	Location Groups	Company ID Location Group Code Location Code Effective Date	9	This table assigns a location group based on the value of a collection id, processing type and location. Location groups reduce the effort to assign many locations the same processing options.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
175	Plan Setup	LWTR	Location Tax Withholding Rules	Company ID Location Group ID Tax Withholding Code Tax Withholding Fte	11	This table contains the calculation rules for location tax withholding for locations such as states and provinces. The table includes the type of amount to which the calculation is applied, how the exemption amounts are determined, the tax rate, the minimum tax to be withheld and the minimum amount remaining.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
176	Plan Setup	PNFO	Non-Forfeiture Options	Company ID Plan ID Location Group ID NFO Code	7	This table contains the non-forfeiture options allowed on policies depending on the plan and location group.	1) Do not mechanically populate the Ingenium table.	BT	2/13/02
177	Online Support	APPL	Application / Company Contributions Info	Company ID	33		1) Do not mechanically populate the Ingenium table.	BT	2/13/02
178	Online Support	CRCY	Currency Information	Currency Code Company ID	9		1) Do not mechanically populate the Ingenium table.	BT	2/13/02
179	Online Support	CLIC	Coutry Locations	Coutry Code Company ID Type Code Location Code	6		1) Do not mechanically populate the Ingenium table.	BT	2/13/02
180	Online Support	CTRY	Coutry Specific Information	Coutry Code Company ID	7		1) Do not mechanically populate the Ingenium table.	BT	2/13/02
181	Online Support	MAST	System Master Control Info	Company ID	11		1) Do not mechanically populate the Ingenium table.	BT	2/13/02